

041305



14230 U.S. PAT.

PROVISIONAL APPLICATION FOR PATENT COVER SHEET

This is a request for filing a PROVISIONAL APPLICATION FOR PATENT under 37 C.F.R. §1.53(c).

INVENTOR(S)				
Given Name (first and middle [if any])		Family Name or Surname		Residence (City and either State or Foreign Country)
Neil Bennett Bryan		Greer Blank Depew		San Diego, CA San Diego, CA San Diego, CA
Additional inventors are being named on the <u>0</u> separately numbered sheets attached hereto				
TITLE OF THE INVENTION (500 characters max)				
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD				
CORRESPONDENCE ADDRESS				
Direct all correspondence to:				
<input checked="" type="checkbox"/> Customer Number: 20985				
OR				
<input type="checkbox"/> Firm or Individual Name				
Address				
Address				
City		State		ZIP
Country		Telephone		Fax
ENCLOSED APPLICATION PARTS (check all that apply)				
<input type="checkbox"/> Application Data Sheet. See 37 C.F.R. § 1.76. <input type="checkbox"/> CD(s), Number				
<input checked="" type="checkbox"/> Specification <i>Number of Pages</i> <u>17</u> <input checked="" type="checkbox"/> Other (specify): Application cover sheet (1 page)				
<input checked="" type="checkbox"/> Drawing(s) <i>Number of Sheets</i> <u>57</u>				
Application Size Fee: If the specification and drawings exceed 100 sheets of paper, the application size fee due is \$250 (\$125 for small entity) for each additional 50 sheets or fraction thereof. See 35 U.S.C. § 41(a)(1)(G) and 37 C.F.R. § 1.16(s)				
METHOD OF PAYMENT OF FILING FEES AND APPLICATION SIZE FEE FOR THIS PROVISIONAL APPLICATION FOR PATENT				
<input checked="" type="checkbox"/> Applicant Claims small entity status. See 37 C.F.R. § 1.27.				
<input checked="" type="checkbox"/> A check or money order is enclosed to cover the filing fees. TOTAL FEE AMOUNT (\$)				
<input type="checkbox"/> Payment by credit card. Form PTO-2038 is attached. \$100.00				
<input checked="" type="checkbox"/> The Director is hereby authorized to charge filing fees or credit any overpayment to Deposit Account Number <u>06-1050</u> A duplicative copy of this form is enclosed for fee processing.				
The invention was made by an agency of the United States Government or under a contract with an agency of the United States Government.				
<input checked="" type="checkbox"/> No.				
<input type="checkbox"/> Yes, the name of the U.S. Government agency and the Government contract number are:				

Respectfully submitted,

Signature:

Date: April 13, 2005

James P. Cleary, Reg. No. 45,843

CERTIFICATE OF EXPRESS MAIL

Telephone No: (858) 678-5070

Express Mail No.: EV 399321001 US

Docket No: 16425-002P01

Date of Deposit: April 13, 2005

10504667.doc

113014 U.S. PTO
60/671170

041305

PROVISIONAL APPLICATION FOR PATENT

under

37 CFR §1.53(c)

TITLE: MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

APPLICANT: NEIL GREER, BENNETT BLANK AND BRYAN DEPEW

CERTIFICATE OF MAILING BY EXPRESS MAIL

Express Mail Label No. EV 399321001 US

April 13, 2005<<
Date of Deposit

MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

BACKGROUND

[0001] In today's internet age, a communication piece such as a presentation, banner advertisement, website or brochure, whether static or multimedia based, is conventionally a job that is contracted out to a professional graphic designer, who is typically part of an agency such as an advertisement agency. These professional agents and their agencies are usually cost-prohibitive for small enterprises (i.e. sole proprietor or small business), and overly costly for larger enterprises. These agents or agencies typically consume large amounts of resources, in time and/or money particularly, for creating a media-rich communication, such as a website, an e-mail campaign, a banner advertisement, or other communication. A system and method which automates the process of creating and distributing media-rich communications is needed.

SUMMARY

[0002] This document discloses systems and methods for creating, editing, sharing and distributing high-quality, media-rich web-based communications, also known as "engines." The communications can be created in a layered fashion that integrates text, colors, background patterns, images, sound, music, and/or video. Other media can also be used. The systems and methods can be used to generate, edit, broadcast, and track electronic presentations, brochures, advertisements (such as banner advertisements on highly trafficked media websites), announcements, and interactive web pages.

[0003] In one aspect, a method and apparatus are provided for guiding a user through SaaS (Software as a Service) from "Start to Finish". In another aspect, a method and apparatus are provided for dividing the work of creating a Flash file into logical step-by-step process that requires no programming intervention. In particular embodiments, a system and method are provided for creating and/or delivering Flash files via the SaaS model, and for loading media assets into an advertising engine online. In other embodiments, a system and method are provided for automatically creating and hosting data-specific (including but not

limited to data related to software programs, web services, proprietary data from third party databases, persons, locations, keywords, companies and combinations of the foregoing data) communications for use as websites, presentations, advertisements, brochures and the like for use with such communication mediums such as Google's Ad Words, Overture Ad Words, EBay, Amazon, Salesforce.com, Realtor.com, Communicators and Salespeople within corporations and similar systems and networks.

[0004] In another aspect, a method and system are provided for automatically extracting and formatting flash (actionscript) code for use as a template that can be edited via a user interface without the intervention of a programmer, and for providing for editorial control of flash files, keyword and content specific files or websites by a master user controlling the editorial rights of one to N number of sub-users within the system.

[0005] In yet other aspects, a method and apparatus are provided for creation and editing of flash files online compiled from a set of data; for creation, editing and distribution of multimedia files created from a wide variety of content including video, audio, images, text, raw data, flash programs, software programs, web services or other media-rich content, and for auto-determining the "content" to be included in a communication (also called a "creative work") based on answers to a series of interview questions and/or other meta data.

[0006] In yet other aspects, a method and apparatus is provided for auto-determining the "look and feel" of a communication based on a series of interview questions and/or other meta data, and for combining data, "content" and "look and feel" to create unique communications. Other systems and methods are provided for converting unique communications to multiple formats and mediums (website, multimedia, print, video, etc.).

[0007] The details of one or more embodiments are set forth in the accompanying drawings and the description below. Other features and advantages will be apparent from the description and drawings, and from the claims.

BRIEF DESCRIPTION OF THE DRAWINGS

[0008] These and other aspects will now be described in detail with reference to the following drawings.

- [0009] FIG. 1 illustrates a communication creation system.
- [0010] FIGS. 2 - 46 are screen shots representing the functionality and logic flow of various systems and methods.
- [0011] FIGS. 47 - 57 are block diagrams depicting a general system and method for creating, distributing and tracking multi-media and hypermedia-based communications.
- [0012] Like reference symbols in the various drawings indicate like elements.

DETAILED DESCRIPTION

[0013] The systems and methods described herein related to a light-weight interface that has been developed with the non-programmer in mind. Low level functionality is accessed through a short list of function calls (methods) and pre-built components that are easily understood. Furthermore, an API provides a template user access to the full scope of a programming language which allows for template scalability without an in-depth knowledge of the programming language or authoring to produce highly functional, professional template designs. Additionally, the system provides sample source files to encourage reverse-engineering.

[0014] A class is a unique collection of slide type(s). The number of slide types in any given class can range from 1 to N. Classes are used to organize communication types by the quantity and type of content displayed on each slide in the class. For example, a template class may have 5 unique slide types, with each slide type containing no more than a certain number of content containers. In an embodiment, the slide type contains no more than five content containers. More than five content containers could be needed. However, instead of adding the new slide type to a template class, for example, a new class can be created to accommodate the new slide type(s). It is preferable to define a class and provide enough slide types for the user to achieve their design goals, but limit the total number of slide types as so not to overload the user with too many choices. The system manages and controls the creation and maintenance of all classes.

[0015] A slide type is a unique collection of media container(s). The number of containers for any given slide type can range from 1 to n. Slide types are used to organize the quantity and type of content that will be displayed on any given slide. Currently there are three standard container types that can be used when creating a slide type. They are: a text container; an image container; and a video container. In a preferred exemplary embodiment, the text container is used for displaying HTML formatted text, the image container is used to display images and .swf files, and the video container is used to display streaming video. The user is responsible for the layout of the containers that appear on a slide. The quantities and types of containers for a given slide type are defined in the class XML file. Other than following the naming convention defined in the XML class file for the containers, the system is flexible and allows the user to use the containers in any design arrangement they choose.

[0016] Core Design Files

[0017] The system includes a number of core design files. One such file is “background fla.” This file is loaded in the bottom-most position in the project viewer. Any content or design elements that need to appear behind other content or design elements should be placed in this core file. The file background fla has a number of native functions:

[0018] • `initTemplateObject()`: This function is called after the first frame is fully loaded. This function creates the `templateObject` object which is used by the Project Viewer.

[0019] • `setValues()`: This function is called after `ieController` has been assembled and distributed to the various layers. Color information is retrieved from the `ieController` object and stored in local variables (`color1Value`, `color2Value`, `color3Value`). These values can be used to dynamically color shape elements (i.e. movie-clips) used in the template. This function is also used to distribute any image, .swf, video, or HTML text content to their proper movie clips for the currently selected slide.

[0020] • `startPlayback()`: This function is called by the Project Viewer after this .swf has been fully loaded and initialized.

[0021] Another core design file is “foreground fla”. This file is loaded just under the top-most position (`nav fla`) in the project viewer. Any content or design elements that need

to appear above other content or design elements (except the navigation controls) are placed in this core file. Native functions of “foreground.fla” include:

[0022] • `initTemplateObject()`: This function is called after the first frame is fully loaded. This function creates the `templateObject` object which is used by the Project Viewer.

[0023] • `setValues()`: This function is called after `ieController` has been assembled and distributed to the various layers. Color information is retrieved from the `ieController` object and stored in local variables (`color1Value`, `color2Value`, `color3Value`). These values can be used to dynamically color shape elements (i.e. movie-clips) used in the template. This function is also used to distribute any image, .swf, video, or HTML text content to their proper movie clips for the currently selected slide.

[0024] • `startPlayback()`: This function is called by the Project Viewer after this .swf has been fully loaded and initialized.

[0025] Another core design file is “intro.fla”. This file loads prior to any other core file. No other core files will render until this file is done executing. It is located on layer above the `nav.fla` file. Native functions of this file include:

[0026] • `initTemplateObject()`: This function is called after the first frame is fully loaded. This function creates the `templateObject` object which is used by the Project Viewer.

[0027] • `setValues()`: This function is called after `ieController` has been assembled and distributed to the various layers. Color information is retrieved from the `ieController` object and stored in local variables (`color1Value`, `color2Value`, `color3Value`). These values can be used to dynamically color shape elements (i.e. movie-clips) used in the template. This function is also used to distribute any image, .swf, video, or HTML text content to their proper movie clips for the currently selected slide.

[0028] A “`slideTypen.fla`” core design file loads above the background file and below the foreground file. Main slide content typically appears in this file. Its functions include:

[0029] • `initTemplateObject()`: This function is called after the first frame is fully loaded. This function creates the `templateObject` object which is used by the Project Viewer.

[0030] • **setValues()**: This function is called after ieController has been assembled and distributed to the various layers. Color information is retrieved from the ieController object and stored in local variables (color1Value, color2Value, color3Value). These values can be used to dynamically color shape elements (i.e. movie-clips) used in the template. This function is also used to distribute any image, .swf, video, or HTML text content to their proper movie clips for the currently selected slide.

[0031] • **startPlayback()**: This function is called by the Project Viewer after this .swf has been fully loaded and initialized.

[0032] A “nav.fla” core design file loads above the foreground file and includes the navigation controls. The visibility of the navigation controls is determined by the end user. Toggling the visibility to false causes the project viewer to skip the loading of this file. Its native functions include:

[0033] • **initTemplateObject()**: This function is called after the first frame is fully loaded. This function creates the templateObject object which is used by the Project Viewer.

[0034] • **setValues()**: This function is called after ieController has been assembled and distributed to the various layers. Color information is retrieved from the ieController object and stored in local variables (color1Value, color2Value, color3Value). These values can be used to dynamically color shape elements (i.e. movie-clips) used in the template. This function is also used to distribute any image, .swf, video, or HTML text content to their proper movie clips for the currently selected slide.

[0035] • **buildNavigation()**: This function is called by the navPane clip after it is fully loaded on the time line and after the ieNavXML XML object is created and placed on this time line. The ieNavXML XML object is created inside the Project Viewer based on the tree structure of the slides (i.e. how they are organized in the tree hierarchy). Main options are represented by Parent nodes in the XML object. Menu items are Children of the particular Parent node.

[0036] • **changeSlide(optionNumber, itemNumber)**: This function is called when an item is clicked in the navigation menu controls. Options are grouped by main options and

sub options. The first main option is indexed at 0 (zero) and all first sub-options are also 0-indexed. When a menu item is clicked, it simply passes the main option it is located at as the `optionNumber` parameter. The value of the `itemNumber` parameter is same as the menu item's position in the list of sub-options. For example: The third sub-option "About Our Company" of the second main option "About Us" would make the following call to `changeSlide()` – `changeSlide(1, 2)`.

[0037] A configuration file "containerData.xml" defines the class. It is provided only as a reference as to how containers are declared within a slide type, and how slide types are declared within the class. This file is used by the project viewer application and the project builder application for determining available slide types and locating the containers within the slide.

[0038] Communications

[0039] A communication is a collection of slides. The number of slides for any given project can range from 0 to N. The slide types that are available to any given project are dependant on the class of the communication, and are defined in the class XML file, and define a template class. The template class is chosen based on a number of user inputs. For example, one template class is chosen based on the responses to an interview/query process operated by the user of the system prior to creating the communication. This allows the system to only offer slide types that are relevant to the user's responses to the interview and/or query process.

[0040] Slides

[0041] Slides are a grouping of design layers, design elements, and content containers. The design layers are pre-defined and remain static. However, they are able to accommodate any design arrangement of content deemed necessary by the template designer. In an exemplary embodiment, the slide layers include background, main, foreground, and navigation. There is one core design file for each layer except for the main layer and they are as follows: `background fla`, `slideTypen fla`, `foreground fla`, and `nav fla`. The number of `slideTypen fla` core files that exist depend on the number of slide types that are defined for

the given class. For example, one particular class has 5 slide types defined in its XML class file. Therefore there are 5 main core design files (slideType0.fla, slideType1.fla, slideType2.fla, slideType3.fla, and slideType4.fla).

[0042] Any content that loads on the main layer will change from slide type to slide type. Any content that loads on the background, foreground, or navigation layers typically remains constant and does not change between slides. That content will be referred to as universal content, and typically consists of header logos, communication titles, headlines, etc. It should be noted however, that there are mechanisms in place that allow slide layers to communicate with each other as well as load any type of content on any layer. All of the complex programming needed to govern content loading, playback, and functionality has been incorporated into the project viewer and container components.

[0043] Container Components

[0044] Working examples of container components are provided in a “Source.fla” folder to illustrate how the container components are integrated into the template design. In these examples is shown a fully functional template so that a deep understanding of how the components work is not necessary. Once the user is comfortable with the core design files and how the components operate, the system provides different ways to apply design style changes to the components.

[0045] Image Component

[0046] The image component is a multimedia module, that is used inside the core design files to load and display images and/or .swf files. One such multimedia module is based on a Macromedia Flash MX® component, which in turn is based on AS 1.0. The user integrates and positions this component into their design. Once finished, the component will be able to load and display any image or .swf content that the end user assigns to it. It should be noted that this component is easy to integrate into any graphic layout or animation schema, and does not restrict the user from using the full arsenal of Flash animation and visual effects. The image component is used only in edit mode.

[0047] From the main timeline inside a core template file (for example: a 5 slide class, foreground.swf), this component can be found at the frame labeled “staticView”, inside of a movie clip named foreground GraphicA. The module `initLayout()` is used to initialize the component and prepare it to begin loading image or .swf content. Properties include:

[0048] *containerWidth*: sets the width of the display pane.

[0049] *containerHeight*: sets the height of the display pane.

[0050] *containerPath*: is a component, such as a Flash component, as defined in the XML class file.

[0051] *slideLayer*: defines the layer in which this component is located. Valid values can include “foreground”, “background”, and/or “communication”.

[0052] Video component

[0053] The video component is used inside the core design files to load and display .flv video. In an embodiment, the video component is a Macromedia Flash MX® component based on AS 1.0. The template designer integrates and positions this component into their design. Once finished, the component will be able to load and display any .flv content that the end user assigns to it. It should be noted that this component is easy to integrate into any graphic layout or animation schema, and does not restrict the user from using the full arsenal of Flash animation and visual effects. The video component is used only in playback mode.

[0054] In order to use the video component, from the main timeline inside a core template file (for example: 5 slide class, foreground.swf), the video component can be found inside of a movie clip named `imageContainer1.videoContent`. The video component includes the following methods: `initLayout()` - used to initialize the component and prepare it to begin playing a video stream; and `initVideoPane(videoURL, bufferTime, videoVolume)` - used to start the video stream. The properties of the video component include:

[0055] *containerWidth*: sets the width of the video pane.

[0056] *containerHeight*: sets the height of the video pane.

[0057] *controllerXPos*: sets the x-position of the playback controller. A value of -1 aligns the left edge of the controller with the left edge of the video pane.

[0058] *controllerYPos*: sets the y-position of the playback controller, where a value of -1 aligns the top edge of the controller with the bottom edge of the video pane.

[0059] *controllerWidth*: sets the width of the playback controller, where value of -1 causes the controller to adopt the width of the video pane.

[0060] *callback*: a function that gets called when the video buffer is full.

[0061] *autoSizePane*: that forces sizing, alignment, and position of the video pane and the playback controller.

[0062] *controlBarHeight*: sets the height of the playback controller.

[0063] Text component

[0064] The text component is used inside the core design files to load and display HTML formatted text. In an embodiment, the text component is a Macromedia Flash MX® component based on AS 1.0. The user integrates and positions this component into their design, and then names the component according to the class XML file. Once finished, the component will be able to load and display any HTML text content that the end user assigns to it. It should be noted that this component is easy to integrate into any graphic layout or animation schema, and does not restrict the user from using the full arsenal of Flash animation and visual effects. The text component is needed only in edit mode. During playback, specific text content is manually assigned to a Flash text field by the user.

[0065] The text component can be found, from the main timeline inside a core template file (for example: 5 slide class, foreground.swf), at the frame labeled “staticView”, inside of the movie clips named foregroundTextA and foregroundTextB.

[0066] The function call “initLayout()” is used to initialize the component and prepare it to begin displaying HTML text. Properties of the text component include:

[0067] *containerWidth*: sets the width of the text pane.

[0068] *containerHeight*: Sets the height of the text pane.

[0069] *containerPath*: The Flash path of the component as defined in the XML class file.

[0070] *headline*: a Boolean property that sets the display state of the component. Text components set to the headline state are able to use a custom movie clip to display the text content. This allows the user to use custom fonts and text styles and disable text formatting from the user.

[0071] *staticHeadline*: The name of the linked clip in the library to use to display the text content.

[0072] *slideLayer*: The layer in which this component is located. Valid values are “foreground”, “background”, and “communication”.

[0073] Custom components

[0074] Custom components are designed and implemented by the template designer, and can be used just like the standard components for integration into the project. Custom components pass a configuration object to the slide viewer which allows the user to configure any properties of the component. This object is a basic name/value structure that represents a hash of the property/value pairs. This hash is then be dynamically integrated into the Impact Engine system and assigned to the slide on which it is located. This schema allows user/developers to create and introduce powerful components that can handle tasks such as xml feeds (such as data from the Google Adwords or Overture system, or other proprietary data feeds from proprietary databases, conferencing/chatting, or web services), along with many other applications.

[0075] View Modes

[0076] The user builds their layout in the core design files. The project viewer is able to open and render these files in a layered manner so that the content “stacks” according to the layer on which it is located. For example, content on the background layer appears below content in the foreground layer. In one embodiment, there are two project viewers. In a

preferred exemplary embodiment, the two project viewers are substantially identical. One of the project viewers is provided for live playback of the communication project, while the other is embedded within the communication project builder and is needed to render the core files to the end user so that the user can edit desired content in the containers. In an alternative embodiment, another project viewer is provided to render out or “serialize” completed communication files into a variety of third party formats such as .swf, .pdf, xml, html, txt, or any other format.

[0077] Accordingly, all of the core files can support two states: a playback state and an edit state. These states are designated within each core file by a frame label. When loaded into the builder, the project viewer immediately sends the playhead inside the core files to the frame labeled “staticView”. Otherwise, the playhead is positioned at the first frame and stopped until the project is ready to play.

[0078] Live View

[0079] “Live View” describes the full playback of a project. During live view, all functionality, design, and animation are active and visible to the end user. It is the finished product as configured by the user.

[0080] Edit View

[0081] “Edit View” is experienced within the project builder and, in some instances, the “Live View” where a user contributes edits or comments to a communication. Though functionality and design remain intact, animations are disabled. This “display” view offers the users context within the design so content can be configured and assigned to containers.

[0082] Project Viewer

[0083] The project viewer is an application that renders or “serializes” the project slides and content, and provides them with functionality. When the project viewer is launched, it is passed a data structure and associated software programs called the project object. The project object contains the information necessary for the project to render and playback as configured by the end user. Slides are represented in the project object as

elements in an array. Once the project object is loaded and interpreted, the project viewer determines a load sequence for the project content. The project object is agnostic as to the type of file it is rendering and is, therefore, able to produce a wide variety of communications such as websites, dynamically created websites, flash banner ads, Google Ad Words Sites, Overture Sites, Presentations, Brochures and/or the like.

[0084] Content loads in the specific design layer it was assigned to by the end user (i.e. background, foreground, etc.). As each layer loads in the load sequence, the project viewer then loads the content into the containers in that layer. Once the sequence has finished executing, the project will begin playback. Project playback has two states: auto-play on and auto-play off.

[0085] In one embodiment, if auto-play is on, the project viewer determines the duration property of the current slide. If the value of that property is greater than zero, the project viewer waits for that value in seconds before automatically advancing to the next available slide in the project. If the value of that property equals zero, the slide viewer stops on the slide until the user navigates to a different slide. If auto-play is off, users must use the slide navigation controls to view a different slide.

[0086] The project viewer also provides the conduit for the exchange of information and/or commands between the different design layers, or between the project viewer itself and a specific layer, referred to herein as the Slide Layer Interface. This interface not only enables the basic “built-in” functionality between the layers, their containers, and the project viewer, but also allows for much greater programming control for advanced developers. This is because the Slide Layer Interface is basically a collection of pointers. In an embodiment, this interface allows the direct use of AS 1.0 as the command language. This will enable the creation of highly functional and complex core files able to achieve all customization needs that fit within the programming scope of AS 1.0, the specification for which is incorporated by reference herein.

[0087] Groups

[0088] “Groups” is an application that enables groups of users to create, edit, share and distribute communications created by the system according to a set of business rules. For example, a group of 25 users can utilize the system to communicate a uniform message, yet still retain the autonomous controls to customize each communications piece according to the rules set up by the Administrator. Each Group contains a defined set of roles and abilities. These abilities are set by a system administrator, and then utilized by the users in that Group.

[0089] In one embodiment, a user can purchase access to a group of five users, called a “Team account.” In the Team account, one administrator has the right to share communications with users; in effect, creating communications for them and giving them limited rights to edit the communication. In another embodiment, a user can purchase access to an enterprise group of users which can be N number of users and M number of administrators. This functionality gives an enterprise the ability to uniformly use the same communication, but tailor it to a specific market, segment, opportunity or the like.

[0090] Sharing

[0091] “Sharing” is an application that enables administrators and users to set up a system, whereby administrative users can create and share communications with N number of users in up to N accounts or physical locations. Several types of sharing exist, each having a set of advantages. In one example, three types of sharing include: Live Sharing, Linked Sharing, and Smart Sharing. Live Sharing maintains a link between the communications in use so that an administrator can make changes to a communication, so that changes to the communication are updated in real time. That is, there is no time delay between the time the edit is made and the time the edit is published live to the communication.

[0092] Linked Sharing allows an administrator to make changes to a “main” communication and up to N “derivative” communications such that changes to the main communication are disseminated to each derivative communication in real time. Accordingly, there is no time delay between when an edit is made and the time the edit is published live to each relevant communication.

[0093] Smart Sharing allows several Administrators to make changes to several “main” communication and up to N “derivative” communications, such that changes to the main communication are disseminated to each derivative communication in real time. Thus, there is no time delay between the time an edit is made and the time the edit is published live to each derivative communication. However, in Smart Sharing, business rules are applied so that an organizational hierarchy can be created to manage the flow of the main and derivative communications. Business rules of Smart Sharing are also applied to allow for deletion of derivative communications from the system without affecting other derivative communications in the linked chain. This allows for the consistent and rapid dissemination of information across a broad range of users, and is particularly useful for a corporate salesforces or regional advertisers in maintaining a consistent communications message.

[0094] EXAMPLE

[0095] The following describes an example of the functionality of the system and method described herein, as used by a user.

[0096] A membership account includes online access to all the functions for editing, distributing, and tracking your communications. A variety of options to choose from are offered based on a user’s individual needs. The number of communications in an account is based on the membership level purchased. A user may edit communications as often as desired, and as many copies as desired can be saved to a storage device, such as a computer hard drive. To access the account (and associated communications), a user must first login from a homepage, i.e. www.impactengine.com . The user then must specify a user name and password that was used to sign up. To change account information, a user can select a “My Account” link from a main navigation bar, shown in the screen shots as being located on the left side of a page, and then select a “Make Changes” control to make a change.

[0097] EDIT PROCESS

[0098] There is no limit to how often a communication can be updated. Accordingly, recipients and viewers can always see the most up-to-date information. To edit a communication, a user first enters “Edit Mode” by selecting the “Edit” button next to the

name of the selected communication. The “Edit” button is located in a communication Control Panel on the “MyHome” page, preferably at the top of the page.

[0099] Once in Edit Mode, a user will see a new navigation menu above, and can click on the appropriate tab and make any changes in the forms provided. When finished, the user selects the “finish” button and the communication will be updated. The communication is pre-filled with default text, however all fields can be updated with whatever information chosen. Graphics may be uploaded in “Edit Mode” by selecting the “Upload” button to access and upload images. The steps to be followed can be displayed to upload images from your hard drive. Each membership includes an amount of disk space memory, i.e. up to 1 gigabyte of disk space, in which images are stored.

[00100] DISTRIBUTE

[00101] Once a communication is created, a user may use it in a variety of ways including: as a website, as a printed communication, as an email, or as a communication stored on a hard disk, CD-rom or other media device. All features are available from the main navigation inside a user account. An email function can be accessed by selecting the “Show” button next to the name of the communication to be sent. The “Show” button is located in the communication Control Panel on the home page. The user is provided a form to complete, and the communication will be sent to the designated e-mail recipients. Each recipient will see a standard email with a graphic “view” link at the bottom. This link launches the communication directly from a designated website. There are no attachments or downloads needed. The body, title, and “from” name of the message can be customized.

[00102] The email interface allows a user to send a communication to one or more recipients at a time. In an embodiment, the number of recipients is limited to a particular number, i.e. 6 recipients. A user may send as many emails as desired. Spamming of any kind is forbidden in conjunction with an account.

[00103] CD-ROM cards that include the communication can also be created. CD-ROM cards play in standard tray loading CD-ROM drives on Windows and Macintosh computers. The communication will automatically launch for maximum impact.

[00104] A communication can also be used as a user's home page. To execute this functionality, a user can click on the "My Websites" from inside the account to generate a website based on the communications that are chosen. Then, the Domain Name Service (DNS) settings are automatically set up with the system's servers, and the website is available by typing in any URL (i.e. www.mywebsite.com). This function is used as the core to use any communication created by the Impact Engine system as a dynamically created site for use with Google Adwords, Overture, eBay, Amazon and the like.

[00105] A communication can also be added to an existing web page by clicking on the "Show" from inside the account to generate HTML or the actionscript ("objectembed") code to directly embed the file into the page. This HTML can be placed anywhere on a web page.

[00106] Although a few embodiments have been described in detail above, other modifications are possible. The logic flows described or depicted in this description do not require the particular order shown, or sequential order, to achieve desirable results. Other embodiments may be within the scope of the following claims.

Part 1: Engine Template Creation and Media Asset loading into the Impact Engine Media Repository

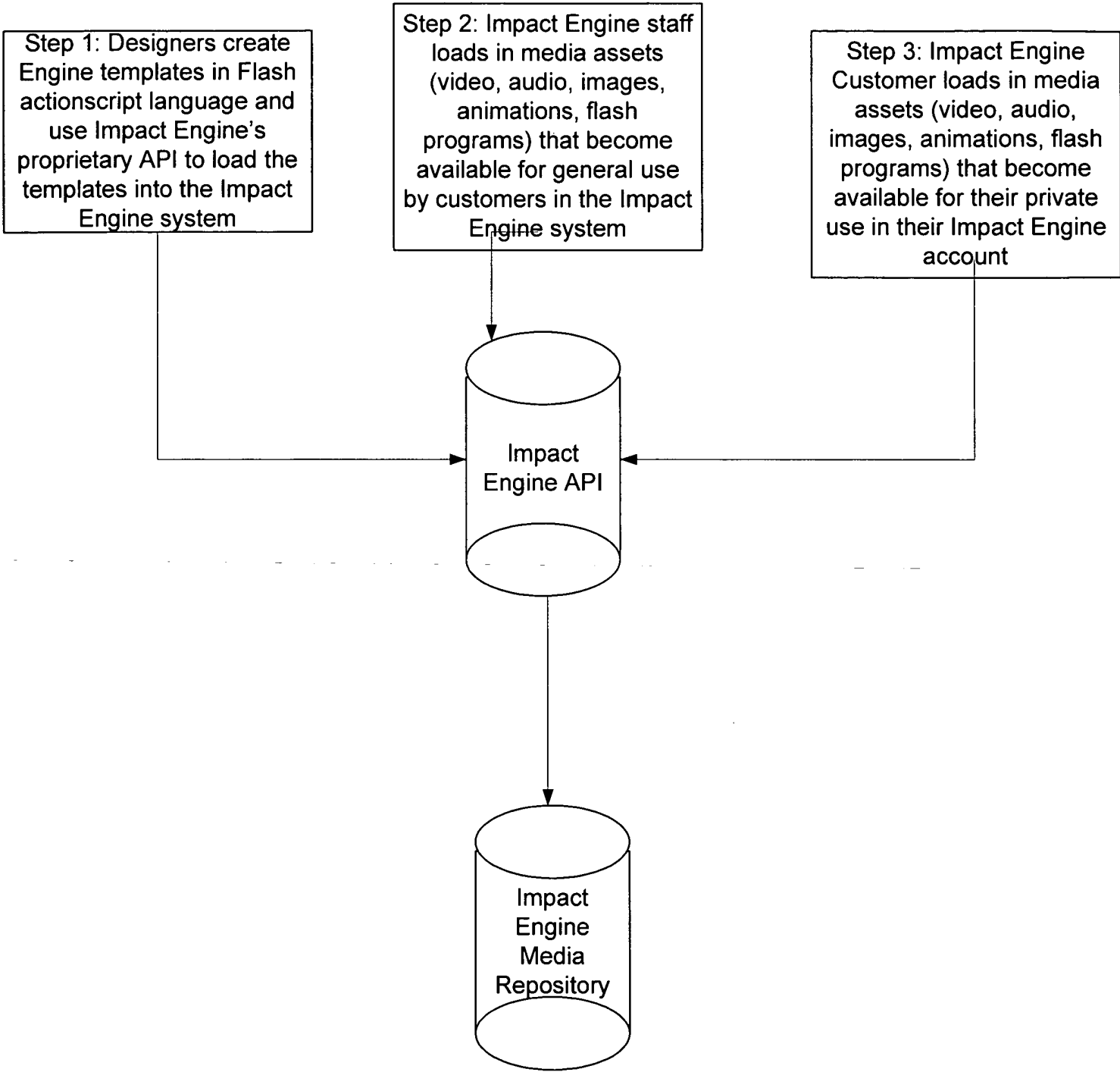


FIG 1

BEST AVAILABLE COPY



Home Solution Examples Resources Pricing About Us Contact

Questions? Need Help?
Call us toll free
1-866-467-2289

Member Login: USERNAME: PASSWORD: GO

Create Agency Quality Presentations

...in 15 minutes

Use Impact Engine to create & distribute agency quality multimedia presentations, track hot leads and send personalized e-marketing campaigns.

Use Impact Engine for:

- Product and Service "E-Brochure"
- Lead Generation
- Product or Program Launch
- Multimedia Email
- Event Announcement
- E-Training
- Brand Enhancement



View Product Sample

Try It Free
Start your Free Test Drive now.

First Name: _____
Last Name: _____
Email Address: _____

Go

HVAIT
REFINANCY

"Impact Engine has given us that edge"

See Examples

HOME • SOLUTION • EXAMPLES • TEST DRIVE • PRICING • ABOUT US • CONTACT

Impact Engine® is a Registered Trademark of Impact Engine Inc. Copyright 2002 © All Rights Reserved

FIG. 2

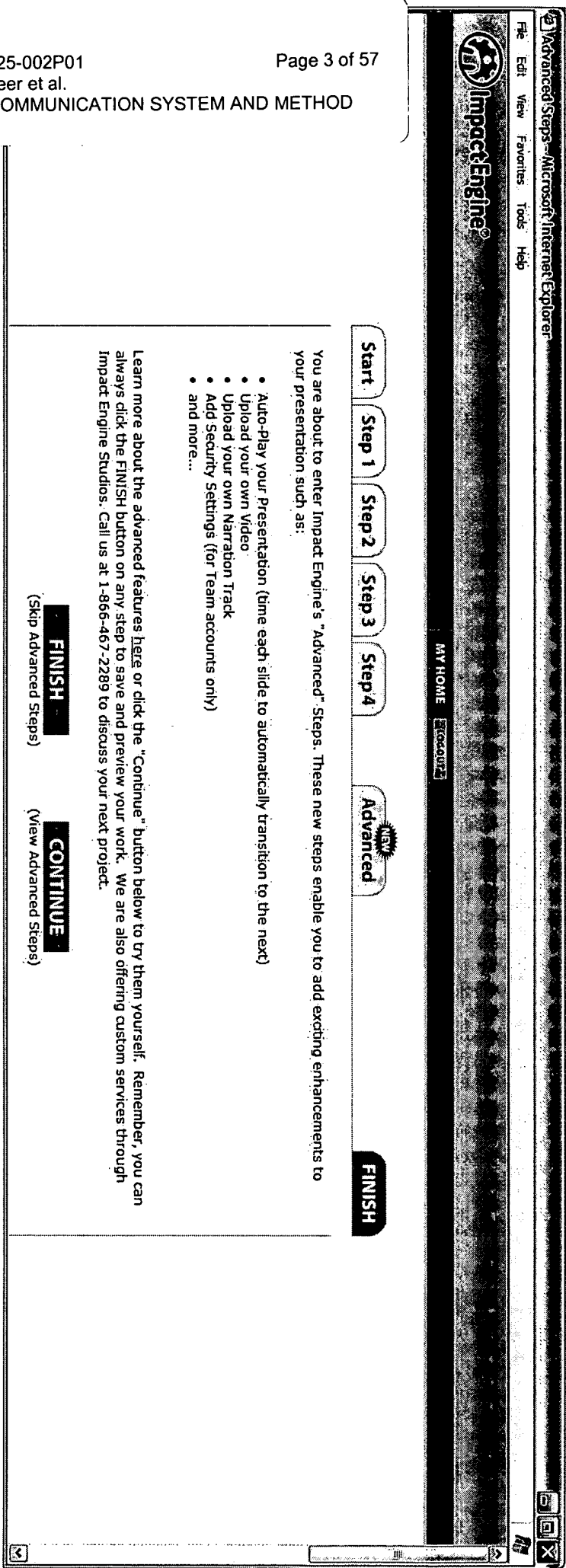


FIG. 3

More Information About Advanced Steps

STEP 5 - Playback Control

This step allows you to set your presentation to "auto advance" from one page to the next. Simply enter the number of seconds you would like the page to display, and the presentation will automatically move onto the next page.

This step also allows you to hide the Main Navigation Bar (so the viewer cannot manually click between pages, and must wait for the page to auto-advance), as well as turn a page into a hyperlink to an outside URL (so that your presentation can "auto advance" to another website or another Impact Engine presentation).

STEP 6 - Security

This step is active for Team Accounts only. This step allows a Master User to enable or disable changes to any part of a presentation that is shared with his or her Sub Users. This feature gives the people in charge of creating the presentation the ability to share the presentation but still maintain control over the content. Great for branding and marketing. To set-up a Team Account on a no obligation trial basis, please contact Impact Engine at 1-888-467-2289.

STEP 7 - Video

This step allows you to upload your own video for playback within the Media area of any page of your presentation. Impact Engine is set up so you can load in your own video or you can work with us to load it in for you. Here is how you the video system works: if you want the video to be instantly accessible for use within your Impact Engine presentations, you need to upload your video in Flash Video format (.FLV). If you have your presentation in another digital format such as Windows Media (.wmv), Quicktime (.mov) or Real Media (.ram) format, you can upload the file and we will convert it for you. You can also use a great tool from Sorenson Media called Squeeze to convert it yourself. If you are not a video professional, we recommend letting us do the conversion for you so your video shows up in the highest quality format.

If you have your video in physical media format such as VHS, BETA, DVD or CD format, you will need to have the video converted to digital format. We offer this and other processing services through Impact Engine Studios. You can also use a video professional in your local area. Call us at 1-866-467-2289 for more information.

If you do not have a video on your company but would like information on creating one, call us on our toll free number and we will help you evaluate your options and help you design a custom project that meets your specific needs.

STEP 8 - Voiceover Narration

This step enables you to add a voiceover narration to any individual page of your presentation. If you already have a voiceover narration done, your voiceover files will need to be in .MP3 format prior to uploading into the system. If you have your voiceover in another format such as .WAV format, you can use software you have available or read our tutorial on which software to use and how to convert your files. You can also call Impact Engine Studios at 1-866-467-2289 for information on our voiceover conversion services.

If are interested in creating a Voiceover narration for your presentation but would like to outsource the project to a professional, call us and we will help you design a custom project that meets your specific needs.

FIG. 4



MY HOME

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Success - Your presentation has been updated!

To view your changes, click the "View" button below. If you would like to make further changes, simply click the "Step" buttons above. TIP: You can click on the Steps in any order.



Finished editing this Presentation?
The next step is to SHOW your presentation to prospects and customers. [[Go home](#)]

F16.5



MY HOME [Security]

Start

Step 1

Step 2

Step 3

Step 4

Advanced


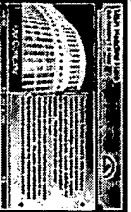
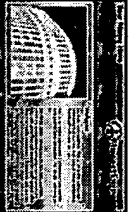



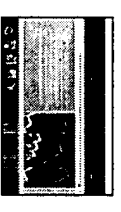



FINISH

Start - Presentation Name and Template Design
Choose from the templates below to change the "look and feel" of your presentation. You can further customize your presentation in the additional "Steps" listed above for a truly unique user experience.

Project Name

Project Name:

Design Styles

 Modern <input type="radio"/>	 Titanium <input type="radio"/>	 Atmosphere <input type="radio"/>	 Mystic <input type="radio"/>	 White Haus <input type="radio"/>
 Classic <input type="radio"/>	 Horizon <input type="radio"/>	 Depth <input type="radio"/>	 Venture <input type="radio"/>	 Flow <input type="radio"/>

CONTINUE

FIG. 6



MY HOME LOGOUT

- Start
- Step 1
- Step 2
- Step 3
- Step 4

Advanced

FINISH

Step 1 - Customize Colors and Background Music
Select from the options below to further customize your presentation.

Background Audio - This music plays in the background

Preview Music
Below is your Preview Background Audio Gallery. Click on any audio track name and it will play in the Audio Preview Window to the right. You can either choose from background audio tracks in our stock gallery, or Upload your own audio track by clicking the grey "Upload Audio" button to the right.

Upload Music

Now Viewing Gallery: Shared Gallery

MORE GALLERIES

Track	Size	Length
Holdin_Back_30.mpg3		
Holdin_Back_60.mpg3		
Moonrise_30.mpg3		
Moonrise_60.mpg3		
Nightwalk_30.mpg3		
Nightwalk_60.mpg3		
Biorhythm_30.mpg3		
Biorhythm_60.mpg3		
Lightee.mpg3		
Beauty_Shot_30.mpg3		
Beauty_Shot_60.mpg3		
Calm_River_30.mpg3		
Calm_River_60.mpg3		
Forest_For_The_Trees_30.mpg3		
Forest_For_The_Trees_60.mpg3		

VOLUME:

NAME: _____

SIZE: _____

LOAD: _____

NOTES: _____

FIG. 7

Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

Choose Colors
Select your template colors by clicking the buttons beneath the options below. You may change your selection whenever you wish to keep your presentation fresh.

- Earth
- Winter
- Lime
- Purple
- Khaki
- Neon
- Charcoal
- Chocolate
- Mint
- Grey
- Neon2
- Blue Grey
- Navy
- Pink
- Green
- Aqua
- Flame
- Red Blue
- Yellow
- Blue
- Orange
- Holiday
- Fabique
- Red
- Gold
- Red

CONTINUE

FIG. 8



- Start
- Step 1
- Step 2
- Step 3
- Step 4
- Advanced**

FINISH

Step 1 - Customize Colors and Background Music
 Select from the options below to further customize your presentation.

Background Audio - This music plays in the background

Choose Background Audio

Below is your Preview Background Audio Gallery. Click on any audio track name and it will play in the Audio Preview Window to the right. You can either choose from background audio tracks in our stock gallery, or Upload your own audio track by clicking the grey "Upload Audio" button to the right.

STEP 1: Select the Browse button to locate the desired MP3 from your local hard drive.

STEP 2: If the graphic you selected is correct, click "Upload" to continue. Your file will be added to this folder as well as to your Image Library.

Best Practices:

Format: MP3 only
Max Length: 05:00
Max Size: 10MB
BitRate: 24kHz

TIP: To minimize wait times, keep your MP3 files as short as possible.

TIP: Maximize compression settings to further reduce MP3 file size.

Need a Voiceover?
 Let us create a professional quality voiceover for you.

Preview Music

Below is your Preview Background Audio Gallery. Click on any audio track name and it will play in the Audio Preview Window to the right. You can either choose from background audio tracks in our stock gallery, or Upload your own audio track by clicking the grey "Upload Audio" button to the right.

Upload Music:



Now Viewing Gallery: **Sound Gallery**

FL6.9



MY HOME

Start Step 1 Step 2 Step 3 Step 4 **Advanced** **FINISH**

Step 2 - Introduction and Headlines

Use the professional introduction included with your template. Upload your own Flash introduction, or contact Impact Engine's professional design team to create a custom introduction for you: 1.866.467.2289.

Introduction Animation - Text displayed in introduction

Introduction Animation

The text you enter below will be animated in an introductory sequence. Feel free to add 1, 2 or 3 separate lines of text to be displayed.

Sorry you do not have the permissions to access the upload feature

Use the introduction included with this template:

- Text Line 1 Introduction Text
- Text Line 2 Is placed...
- Text Line 3 ..in this Area!

- OR -

Use your custom designed introduction:

Available Intros

Headlines - Appear on all pages

- Main Headline:
- Sub Headline:

CONTINUE

Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

FLG.10

Step 2 - Introduction and Headlines
 Use the professional introduction included with your template. Upload your own Flash Introduction, or contact Impact Engine's professional design team to create a custom introduction for you: 1.866.467.2289.

Introduction Animation - Text displayed in introduction

Introduction Animation
 The text you enter below will be animated in an introductory sequence. Feel free to add 1, 2 or 3 separate lines of text to be displayed.

Sorry you do not have the permissions to access the upload feature

Use the introduction included with this template:

Text Line 1
 Text Line 2
 Text Line 3

- OR -

Use your custom designed introduction:

Available Intros

Headlines - Appear on all pages

Main Headline:
 Sub Headline:

FIG. 11

Step 3 - Page Titles & Text

Below you will edit the Title and Text for each page of your presentation. You can also Add and Delete pages. To add a new Title, enter the Title name and click "Apply". To edit the text for any page, click the "Click to Edit" button in the corresponding page, then click "APPLY" to save your changes.

TIP: Your recipients will respond much better to short and concise text with little or no scrolling. Keep it short for maximum impact.

Page Text and Titles - Each box below corresponds to a page in your presentation

<p>Page 1: WELCOME!</p> <p>Page Title: <input type="text" value="WELCOME!"/></p> <p>1 Text-Box, 1 Media-Box</p> <p>Page Text: <input type="text"/></p> <p>Click to Edit Textbox A</p> <p>ADD NEW PAGE (+)</p> <p>delete page (-)</p>	<p>Page 2: PAGE 2</p> <p>Page Title: <input type="text" value="PAGE 2"/></p> <p>1 Text-Box, 1 Media-Box</p> <p>Page Text: <input type="text"/></p> <p>Click to Edit Textbox A</p> <p>ADD NEW PAGE (+)</p> <p>delete page (-)</p>	<p>Page 3: PAGE 3</p> <p>Page Title: <input type="text" value="PAGE 3"/></p> <p>1 Text-Box</p> <p>Page Text: <input type="text"/></p> <p>Click to Edit Textbox A</p> <p>ADD NEW PAGE (+)</p> <p>delete page (-)</p>	<p>Page 4: PAGE 4</p> <p>Page Title: <input type="text" value="PAGE 4"/></p> <p>1 Media-Box</p> <p>This Page Does Not Have Any Text</p> <p>ADD NEW PAGE (+)</p> <p>delete page (-)</p>	<p>Page 5: PAGE 5</p> <p>Page Title: <input type="text" value="PAGE 5"/></p> <p>2 Media-Boxes</p> <p>This Page Does Not Have Any Text</p> <p>ADD NEW PAGE (+)</p> <p>delete page (-)</p>
---	---	--	---	---

FIG. 12

Step 3 - Page Titles & Text
Below you will edit the Title and Text for each page of your presentation. You can also Add and Delete pages. To add a new page, enter the Title name and click "Apply". To edit the text for any page, click the "Click to Edit" button in the corresponding page, then click "APPLY" to save your changes.

TIP: Your recipients will respond much better to short and concise text with little or no scrolling. Keep it short for maximum impact.

Page Text and Titles - Each box below corresponds to a page in your presentation

Page 1: WELCOME!
Page Title: WELCOME!
Page Text:
Click to Edit: Textbox A
SAVE TEXT

Page 2: PAGE 2

Click to

delete page

FIG. 13

[Start](#)
[Step 1](#)
[Step 2](#)
[Step 3](#)
[Step 4](#)
NEW [Advanced](#)
FINISH

Preview Images
 Below is your Preview Images Gallery. Click on any thumbnail image and it will appear in the Image Preview Window to the right. You can either choose from images in our stock gallery, or Upload your own images by clicking the grey "Upload Images" button to the right.



Now Viewing Gallery: Shared Gallery

IMAGE GALLERIES



NAME: beach_polins.jpg
 SIZE: Image size value was not found.
 LORF: Unknown Size.
 NOTES: A description for this image was not found.

All Pages: Headline Image

Headline Image:

Main Page 1: WELCOME!

Page 1 Image A:

FIG. 14

All Pages: Headline Image

Headline Image:
st_sand_dune

Main Page 1: WELCOME!

Page 1 Image A:
st_wave

Main Page 2: PAGE 2

Page 2 Image A:
st_alarm_clock_wakeup

Main Page 3: PAGE 3

Main Page 4: PAGE 4

Page 4 Image A:
rocky_wave_shoreline.jpg

Main Page 5: PAGE 5

Page 5 Image A:
dessert_sunrise.jpg

Page 5 Image B:

CONTINUE

FIG. 15

Preview Images Below is your Preview Images Gallery. Click on any thumbnail image and it will appear in the Image Preview Window to the right. You can either choose from images in our stock gallery, or Upload your own images by clicking the grey "Upload Images" button to the right.



Upload Images

Image Upload Use the form below to upload images for use in your projects. Please review the best practices located on the right of this page before uploading your files.

STEP 1: Select the Browse button to locate the desired MP3 from your local hard drive.

Browse button

STEP 2: Please Select the size of your image

- Standard (320 x 260)
- Widescreen (700 x 260)
- Banner (300 x 70)

STEP 3: If the file name you selected is correct, click "Upload" to continue. Your file will be added to this folder as well as to your Asset Library.

Upload button

Best Practices:

- Format: JPEG, GIF
- Max File Size: 50kb
- Color Format: RGB
- Resolution: 72 dpi
- Pixel Dimensions:

- Presentations (w x h)
 - 300 x 250.
 - 600 x 300
 - 300 x 70.
- Banners(w x h)
 - 468 x 68.
 - 300 x 250.
 - 100 x 600

TIP: Image sizes may vary depending on which template you have selected. It may help to create yo

Now Viewing Gallery: Shared Gallery

THUMB GALLERIES



F16.16



MY HOME

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Step 5 - Playback Control

This step allows you to "Auto-Advance" from one page of your presentation to the next, as well as hide the Page Title Button, and/or the Page Contents. You can also turn the Page Title Button into a WebLink URL or Email.

Navigation Display - Show/hide navigation elements of your project.

Main Menu Options

Show main menu bar navigation buttons - Viewers can browse pages in any order

Auto-play Option

Auto-play of slides for this presentation (times must be set for each page below)

Footer Option

- Show progress bar timer - Viewers can see how long each slide will play
- Show Play and Pause buttons - Viewers can pause and restart playback
- Show Back and Next buttons - Viewers can skip ahead or go back

FIG. 17

Page playback - playback options for EACH page

Main Page 1: WELCOME!

- Show this page contents
- Show page title in main navigation menu (button)
- Auto-advance to next page in seconds

- Auto-Launch to weblink when page displays if checked, enter link below (URL, Email, etc.)

Main Page 2: PAGE 2

- Show this page contents
- Show page title in main navigation menu (button)
- Auto-advance to next page in seconds

- Auto-Launch to weblink when page displays if checked, enter link below (URL, Email, etc.)

Main Page 3: PAGE 3

- Show this page contents
- Show page title in main navigation menu (button)
- Auto-advance to next page in seconds

- Auto-Launch to weblink when page displays if checked, enter link below (URL, Email, etc.)

Main Page 4: PAGE 4

- Show this page contents
- Show page title in main navigation menu (button)
- Auto-advance to next page in seconds

- Auto-Launch to weblink when page displays if checked, enter link below (URL, Email, etc.)

Main Page 5: PAGE 5

- Show this page contents
- Show page title in main navigation menu (button)
- Auto-advance to next page in seconds

- Auto-Launch to weblink when page displays if checked, enter link below (URL, Email, etc.)

CONTENTS

F16.18

Lock all page images and video

Project Options - (Located in Start)

Lock Project Name

Colors and Audio - (Located in Step 1)

Lock Color Scheme

Lock Background Audio

Intro and Headlines - (Located in Step 2)

Lock Introduction Animation

Lock all Headlines

Text, Titles, and Pages - (Located in Step 3)

Lock all Page text and Page options (add, delete)

Media - (Located in Step 4, 7, 8, 9)

Lock all Media (images, video, page audio, swfs)

Playback - (Located in Step 5)

Lock Navigation Display Options (menus, footer, auto-play)

Lock Page Playback Options (page display, auto-play times, URL links)

CONTINUE

F16.19

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Step 6 - Team Security
 This section is active for Team Accounts only. Below, a Master User can enable and disable changes to any part of a presentation that is shared with his or her Sub Users. For information on setting up a Team Account, please contact Impact Engine at the toll free number above.

Editorial Control - Configure your editorial controls check all boxes

Step 1 Options: (Team Accounts Only)

Lock the project layout

Project Style: (Team Accounts Only)

Lock the project style settings

Project Navigation: (Team Accounts Only)

Lock the navigation settings

Headline Text: (Team Accounts Only)

Lock the headline text

Headline Image: (Team Accounts Only)

Lock the headline image

Page Text : (Team Accounts Only)

Lock all page text

Page Media: (Team Accounts Only)

Lock all page images and video

F16.20



MY HOME [Logout](#)

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Preview Video

Below is your Preview Videos Gallery. Upload your own video (in FLV format only) by clicking the grey "Upload Video" button to the right. Once uploaded, click on any thumbnail image and the video will load in the Video Preview Window to the right. If you have not upload any videos, the preview area will appear empty.

Upload Video



Video Upload
Use the form below to upload your custom video in FLV format. Please review the best practices located on the right of this page before uploading your files.

STEP 1: Select the Browse button to locate the desired FLV from your local hard drive.

STEP 2: If the file name you selected is correct, click "Upload" to continue. Your file will be added to this folder as well as to your Image Library.

Now Viewing Gallery: Shared Gallery
[MORE GALLERIES](#)

FIG. 21

Choose Videos
To add a video to a page, simply select the video name from the pull-down menu next to each Page Title below.
NOTE: Videos you select will REPLACE the image currently on the page.

All Pages: Headline Video

Headline Video:
None

Main Page 1: WELCOME!

Section 1 Video A:

Main Page 2: PAGE 2

Section 2 Video A:

Main Page 3: PAGE 3

Main Page 4: PAGE 4

Section 4 Video A:

Main Page 5: PAGE 5

Section 5 Video A:

Section 5 Video B:

F16.22



MY HOME Microsoft

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Preview Video
Below is your Preview Videos Gallery. Upload your own video (in FLV format only) by clicking the grey "Upload Video" button to the right. Once uploaded, click on any thumbnail image and the video will load in the Video Preview Window to the right. If you have not upload any videos, the preview area will appear empty.

Upload Video

Now Viewing Gallery: Shared Gallery
[MORE GALLERIES](#)

Choose Videos
To add a video to a page, simply select the video name from the pull-down menu next to each Page Title below.
NOTE: Videos you select will REPLACE the image currently on the page.

PAGE 01

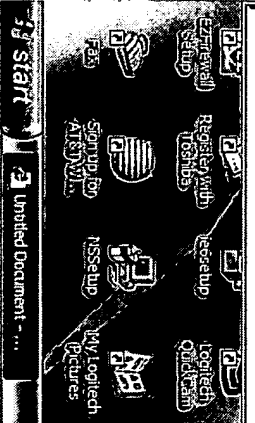
VOLUME
NAME
SIZE
LORD
NOTES

All Pages: Headline Video

Headline Video:
None

FL6.23

Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD



Main Page 1: WELCOME! <input type="button" value="PLAY"/> <input type="text" value="No Voiceover"/> <input type="button" value="M"/>
Main Page 2: PAGE 2 <input type="button" value="PLAY"/> <input type="text" value="No Voiceover"/> <input type="button" value="M"/>
Main Page 3: PAGE 3 <input type="button" value="PLAY"/> <input type="text" value="No Voiceover"/> <input type="button" value="M"/>
Main Page 4: PAGE 4 <input type="button" value="PLAY"/> <input type="text" value="No Voiceover"/> <input type="button" value="M"/>
Main Page 5: PAGE 5 <input type="button" value="PLAY"/> <input type="text" value="No Voiceover"/> <input type="button" value="M"/>

CONTINUE

FIG. 24

- Start
- Step 1
- Step 2
- Step 3
- Step 4
- NEW Step 5
- NEW Step 6
- NEW Step 7
- NEW Step 8
- FINISH

Voiceover Narration

Below is your Preview Voiceover Gallery. Upload your own voiceover (in MP3 format only) by clicking the grey "Upload Voiceover" button to the right. To preview, select the MY GALLERY folder to the left, then click on the file name.

Upload Voiceover



Voiceover - Configure audio, voiceover options for your presentation

Voiceover Upload

Use the form below to upload your custom voiceover in MP3 format. Please review the best practices located on the right of this page before uploading your files.

STEP 1: Select the Browse button to locate the desired MP3 from your local hard drive.

STEP 2: If the graphic you selected is correct, click "Upload" to continue. Your file will be added to this folder as well as to your Image Library.

Best Practices:

Format: MP3 only
Max Length: 05:00
Max Size: 10MB
Bitrate: 24khz

TIP: To minimize wait times, keep your MP3 files as short as possible.

TIP: Maximize compression settings to further reduce MP3 file size.

Need a Voiceover?
 Let us create a professional quality voiceover for you.

LOADING AUDIO GALLERIES ...

FILE.25

Now Viewing Gallery: Shared Gallery

MORE GALLERIES

Track	Size	Length
Holdin_Bock_30mp3		
Holdin_Bock_60mp3		
Moorrise_30mp3		
Moorrise_60mp3		
Nightwalk_30mp3		
Nightwalk_60mp3		
Biorhythms_30mp3		
Biorhythms_60mp3		
Lighteomp3		
Beauty_Shot_30mp3		
Beauty_Shot_60mp3		
Calm_River_30mp3		
Calm_River_60mp3		
Forest_For_The_Trees_30mp3		
Forest_For_The_Trees_60mp3		

PAGE 01 02 03 04 05 06 07 08

VOLUME:

NAME:

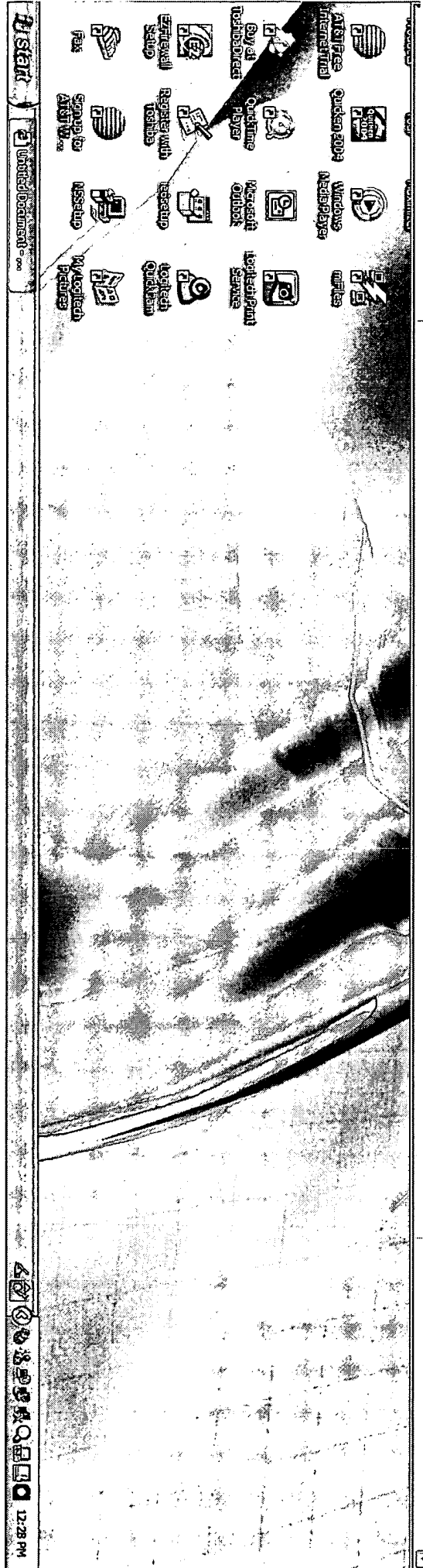
SIZE:

LOAD:

NOTES:

Choose Voiceover
 To add an voiceover, to a page, simply select the corresponding voiceover name from the pull-down menus below. Only audio tracks currently appearing in the Preview Gallery above will be added to the pull down menus - along with any voiceovers you have Uploaded.

F16.26





MY HOME Create

1 Create WOW 2 Show it off 3 Did they watch

Create New Project

Get Started

Create a new project from scratch TIP: To avoid redoing your work, simply copy an existing project using "Option 1" below.

Start Here

Please enter the name of your new project:

Text input field for project name

Option 1 - Copy an existing project

Select the existing project you wish to copy:

Richard Branson

CONTINUE

Option 2 - Choose from Pre-Built Templates

We do the work for you

Get started quickly by choosing from our list of pre-built templates for common industries such as Real Estate, Business, Biotech, and more.

[COMING SOON]

New Project Help


One-Click Projects Need help getting started on your next project? Choose "Option 2" for a quick list of pre-built projects, customized for common uses.

Not Sure What to Do?

Leave the hard work to the pros. Our professional services can help create a winning presentation for you.

FILE 6.27

Create New Project


Get Started  Create a new project from scratch
TIP: To avoid redoing your work, simply copy an existing project using "Option 1" below.

Start Here

Please enter the name of your new project:

Option 1 - Copy an existing project

Select the existing project you wish to copy:



CONTINUE

Option 2 - Choose from Pre-Built Templates

We do the work for you

Get started quickly by choosing from our list of pre-built templates for common industries such as Real Estate, Business, Biotech, and more.

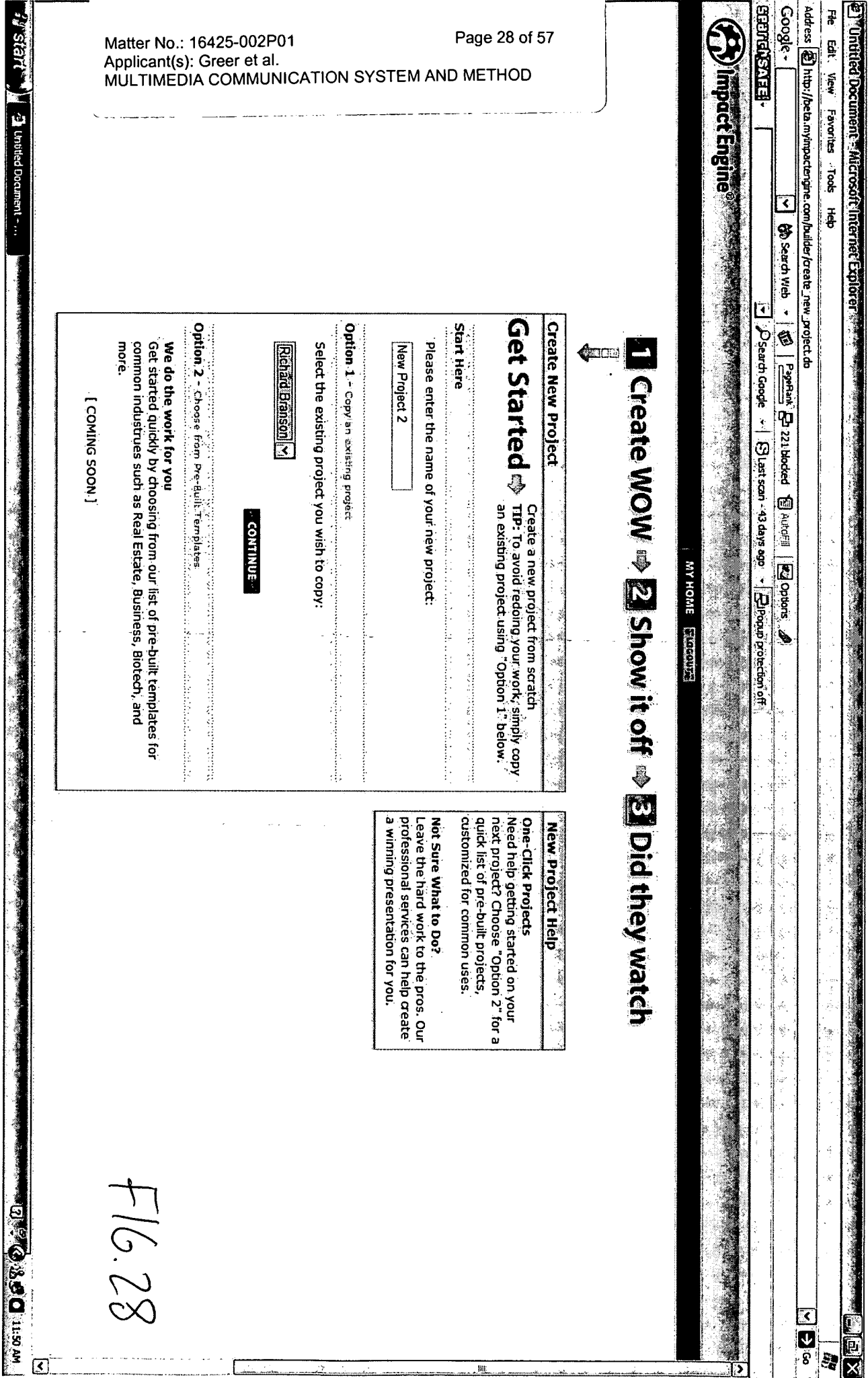
[COMING SOON]

New Project Help

One-Click Projects
Need help getting started on your next project? Choose "Option 2" for a quick list of pre-built projects, customized for common uses.

Not Sure What to Do?
Leave the hard work to the pros. Our professional services can help create a winning presentation for you.

1 Create WOW  **2 Show it off**  **3 Did they watch**



F16.28



MY HOME ACCOUNT

- 1 Personalize Personalize your presentations.
- 2 Show it off Show them off to prospects.
- 3 Did they watch See when they are viewed.

Project Control Panel

Get Started TIP: Click the project name in the list below to see what each project currently looks like.

My Projects - Projects I have created

Richard Branson (12/26/04)	EDIT	SHOW	TRACK
New DJ (12/20/04)	EDIT	SHOW	TRACK

[+ NEW PROJECT](#)

Shared Projects - Projects created by others

Feedback

Tell Us What You Think
Please take a moment to let us know what you think about our newest version.
[Click Here](#)

My Home Tools Account Upgrade Help Logout

FILE.29



MY HOME

- 1 Personalize Personalize your presentations.
- 2 Show it off Show them off to prospects.
- 3 Did they watch See when they are viewed.

Project Control Panel

Get Started TIP: Click the project name in the list below to see what each project currently looks like.

My Projects - Projects I have created

Richard Branson (12/20/04)	EDIT	SHOW	TRACK
New DJ (12/20/04)	EDIT	SHOW	TRACK
New Project 2 (12/22/04)	EDIT	SHOW	TRACK

[+ NEW PROJECT](#)

Shared Projects - Projects created by others

Feedback

Tell Us What You Think
Please take a moment to let us know what you think about our newest version.
[Click Here](#)

FLG.30

Now Showing New Project 2

Select from the options below to show your presentation to potential clients, prospects, and customers.

Most Popular Options - Online with live editing and tracking



Show it via Impact Engine Email
Send from your online account using our "simple send" web page.

CONTINUE



Show it via Your Email
Send outside your account using a third party email system such as Outlook.

CONTINUE

Additional Options - Offline for use outside of your Impact Engine account

NOTE: The following features are not currently active for beta but will be active when the product is released.



Show it via Laptop
Place a copy of your presentation on your local hard drive. Internet connection is not required for playback.

-- COMING SOON --



Show it via CD-ROM
Create an "auto-launching" CD-ROM master for use when burning CD-ROMs. This also includes an unlimited distribution license for all presentation content.

-- COMING SOON --



Create a "Website-To-Go"
Create an "self-contained" website for hosting on your own servers. This also includes an unlimited distribution license for all presentation content.

-- COMING SOON --

F16.31



Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

Email Simple Send

Send To:

Email Addresses:

ngreer@impactengine.com

Four empty text input fields for additional email addresses.

Send a copy to yourself (ngreer@impactengine.com)

From Information

Display Name: Richard Branson

Reply to Address: ngreer@impactengine.com

Message Body

Subject: Test

Body Text: Test

Large empty text area for the message body content.

FILE.32

Email Simple Send

Success!
An email has been sent to the following addresses:
ngreer@impactengine.com

Send To:

Email Addresses:

Empty input fields for email addresses.

Send a copy to yourself (ngreer@impactengine.com)

From Information

Display Name: Richard Branson

Reply to Address: ngreer@impactengine.com

Message Body

Subject:

Body Text:

Text input fields for subject and body text.

F16.33



MY HOME

-
-

My Results

Now Tracking

My Results - View all Results

Tracked Item	New Type	Sent	At	View	At	Count
<input type="checkbox"/> noreer@impactengine.com	Email	12/22/04	12:33 PM	12/22/04	12:35 PM	1

FIG. 34



MY HOME Microsoft

1 Personalize 2 Show it off 3 Did they watch

See when they are viewed.

My Results

Now Tracking New Project 2

My Results - View all Results

Tracked Item	New Type	Sent	At	View	At	Count
<input type="button" value="REMOVE"/>						

Matter No.: 16425-002P01 Page 35 of 57
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

F16.35

Start Step 1 Step 2 Step 3 Step 4

User Accounts

Start - Add Users
To add a new user to your Team account, click the Add New People button below and fill in the form. To Manage a user's account information, click Edit.

Manage Users - Manage existing user accounts

- George Dratekis (george)
- David Popke (popke)
- Vashon Borich (vashon1)

EDIT
EDIT
EDIT

ADD NEW PEOPLE

CONTINUE

FINISH

F16.36



Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

- Start
- Step 1
- Step 2
- Step 3
- Step 4

FINISH

Team Management

Step 1 - Manage Teams
To create a new team, enter a name for your team and click "Add New Team" and follow the instructions on that page. To view or remove users from a Team, click "Edit".

Add Team - Add another team to your group

Enter team name here:

ADD NEW TEAM

Manage Teams - Members

Wired Partners

EDIT **ADD USER**
EDIT **ADD USER**

CONTINUE

F16.37



Start Step 1 Step 2 Step 3 Step 4

Share Assets with Teams

FINISH

Step 2 - Share Media Assets with Teams
To share media assets to a team, you must first upload your media assets to a main folder (by clicking the "upload" button below). Once uploaded, you share your media assets to each Team by clicking the "Share Assets" button. To view or remove Assets from each Team, click "Edit".

My Gallery - Upload any media assets that you would like to share with your teams

My Gallery

Share Assets - Share Assets with your teams

Wired Partners
 Guests

FL6.38

Start Step 1 Step 2 Step 3 Step 4 FINISH

Add Assets to Teams > Edit Media Assets

Step 2 - View and Edit Media Assets
To view a Media Asset's detail, click on the Asset name. To remove Media Assets from a team, check the box to the left of each name and click the "Remove From Team" button below.

Edit Assets - View and Edit each asset

<input type="checkbox"/>	Assets	Type	Date	Access (for this group)
<input type="checkbox"/>	wired_logo_final.jpg	image	12/21/04	shared
<input type="checkbox"/>	wired_logo_final.jpg	image	12/21/04	shared
<input type="checkbox"/>	madison_gas_electric.swf	swf	4/8/05	shared
<input type="checkbox"/>	century_21.swf	swf	4/8/05	shared

FLG.39



Start Step 1 Step 2 Step 3 Step 4

Add Assets to Teams > Add Media Assets

FINISH

Step 2 - Add Assets
To add Assets to a Team, check the box to the left the Asset names and click the "Add" button below.

Add Team Assets - Add Assets to Wired Partners

« Page 0 of 0 »

<input type="checkbox"/>	Assets	Type	Date	Access (for this group)
<input type="checkbox"/>	madison gas electric.swf	swf	4/8/05	
<input type="checkbox"/>	century_21.swf	swf	4/8/05	
<input type="checkbox"/>	wired logo final.jpg	image	12/21/04	
<input type="checkbox"/>	wired logo final.jpg	image	12/21/04	

ADD

F16.40



Start Step 1 Step 2 Step 3 Step 4
Add Engines to Teams > Add Engines

FINISH

Step 3 - Add Engines
To add Engines to a Team, check the box to the left of each Engine name and click the "Add" button below.

Add Team Engines - Add Engines to Wired Partners:

« Page 0 of 0 »

Engines	Date
<input type="checkbox"/> Greg Swanson	12/21/04
<input type="checkbox"/> qillian	1/23/05
<input type="checkbox"/> rock me baby 2	4/8/05
<input type="checkbox"/> legal	4/11/05

ADD

FIG. 41



- Start
- Step 1
- Step 2
- Step 3
- Step 4

FINISH

Add Engines to Teams

Step 3 - Share Engines with Teams.
To share Engines to a Team, select "Share Engines" next to the desired Team. To view or remove Engines currently shared with a Team, click "Edit".

Share Engines - Choose Engines to share with your teams

Wired Partners
 Guests

EDIT SHARE ENGINES
 EDIT SHARE ENGINES

CONTINUE

FIG. 42



Individual User Capability Sets

Step 4 - Manage Capability Sets

Capability Sets are used to define which capabilities EACH user has within their Impact Engine account. "Default" status gives your sub-users full access to Impact Engine. To create more limited capability sets: enter a name for your set, select or de-select desired capabilities, then click "Create New". Once created, capabilities are assigned to each user (in the START Tab).

View Capabilities - view your capability sets

View your Capability Sets:
Default Capabilities [View]

Create Capabilities - Create and manage your team's capabilities

Name your new Capability Set:

Copy Capabilities from: [View]

Configure Manually (use form below)

- Can Access Builder
- Can Create New Engines
- Can Show Engines

CREATE NEW

Enterprise Accounts Only

F16.43

Matter No.: 16425-002P01
Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

CREATE NEW

Enterprise Accounts Only

- Can create new Engines
Limit Of: 100
- Can access Reporting and Tracking Data
- Can access Engine Editor
- Can enable all Show Features
- Can access Email Campaigns
- Can edit Existing Engine
- Can create Asset Galleries
Limit Of: 100
- Can use Shared Assets
- Can share Engines
- Can create New Capability Sets
 - Can add Assets
Limit Of: 100
 - Can create New Teams
Limit Of: 100
 - Can create New Sub-Users
Limit Of: 100
 - Can create Groups
Limit Of: 100
- Can edit Account Information
- Can access Billing Information
- Can create Un-Branded Engines
- Can administrate other User's Abilities
- Can edit Sub-User Info

F16.44

- Can download CD-ROM Master
Limit Of: 100
- Can download WEBSITE-to-Go
Limit Of: 100
- Can create EMAIL Signature
Limit Of: 100
- Can download Laptop Version
Limit Of: 100
- Can upload Custom SWF Files
Limit Of: 100
- Can send Emails Via Impact
Limit Of: 100
- Can upload Assets
- Can show Engines via email Signature File
- Can upload Images
- Can upload Audio
- Can upload Video
- Can upload Voiceover
- Can track Laptop Version
- Can track WEBSITE-to-Go
- Can track Signature File
- Can track CD-ROM Master
- Can track EMAILS via Impact Engine
- Can upload your own voiceovers (.mp3)
- Can share assets with other team members
- Can track EXE views
- Can track SWF views
- Can track WEBLINK views

F16.45

Applicant(s): Greer et al.
MULTIMEDIA COMMUNICATION SYSTEM AND METHOD

- Can send Emails Via Impact
Limit Of: 100
- Can upload Assets
- Can show Engines via email Signature File
- Can upload Images
- Can upload Audio
- Can upload Video
- Can upload Voiceover
- Can track Laptop Version
- Can track WEBSITE-to-Go
- Can track signature file
- Can track CD-ROM Master
- Can track EMAILS via Impact Engine
- Can upload your own voiceovers (.mp3)
- Can share assets with other team members
- Can track EXE views
- Can track SWF views
- Can track WEBLINK views
- Can track SIGNATURE FILES
- Can track CD-ROMS
- Can track EMAILS

FINISH

F16.46.

Easy Start Interview

First Page You See When You First Log In.
After Your First Time, You Can Always Access
This Function By Clicking The "Easy Start"
button

1) What type of Presentation would you like to create? (Drop Down List or Radio Button Selector)

- Product Showcase
- Service Brochure
- E-Business Card
- Product/Service Brochure
- Event Promotion
- Invitation
- Other

2) What is your industry? (Drop Down List or Radio Button Selector)

- Real Estate
- Insurance
- Banking
- Health Care
- Product Manufacturing
- Accounting
- Legal
- Architecture

*** Answers to these questions automatically takes them to the START tab**

*** Second time they log in takes them to our current service home page where the Easy Start button is always accessible**

F16.47

Welcome to the "EDIT Mode" for this presentation.

Update the information and "look" of your multimedia presentation by Following the Steps below. When finished, click the "Finish" button to save your changes. **Note:** To create a presentation with up to 25 pages, select one of the templates marked "Up to 25 pages". To create a presentation with 5 pages, select one of the templates marked "5 pages".

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Advanced

Finish

Top of Form 1

Presentation Templates

Choose from the templates below to select the "look and feel" of your presentation. You can further customize your presentation in Steps 1-4 for a truly unique user experience.

1. Presentation Title: 2. Select Your Presentation Style:

Venture

Mystic

Flow

Currents

Tech

Process

Modern

Whitehaus

Atmosphere

Depth

Titanium

Elements

Horizon

Edge

Classic

Continue

FIG. 48

Step 1: Color Scheme and Music

Start	Step 1	Step 2	Step 3	Step 4
-------	---------------	--------	--------	--------

Advanced

Finish

1: Select a Color Scheme

Stock Color Schemes

--	--	--	--	--

My Color Schemes

Select	
--------	--

Add Your Own	
--------------	--

2: Select your Background Music Loop

Stock Music Loops

--	--	--	--	--

My Music Loops

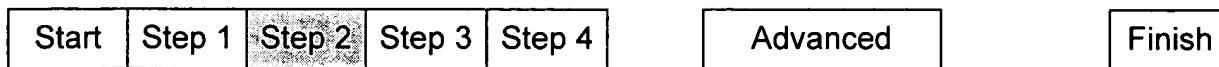
Select	
--------	--

Add Your Own	
--------------	--

Continue

F16.49

Step 2: Intro Animation



1: Use the Introduction designed for this template

Line 1

Line 2

Line 3

2: Use one of your Intros

Select

Add Your Own

Continue

FIG. 50

Step 3: Text and Titles

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Advanced

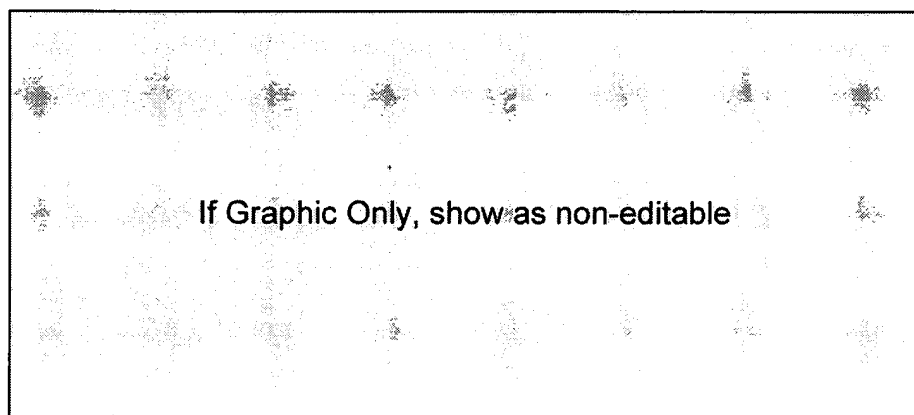
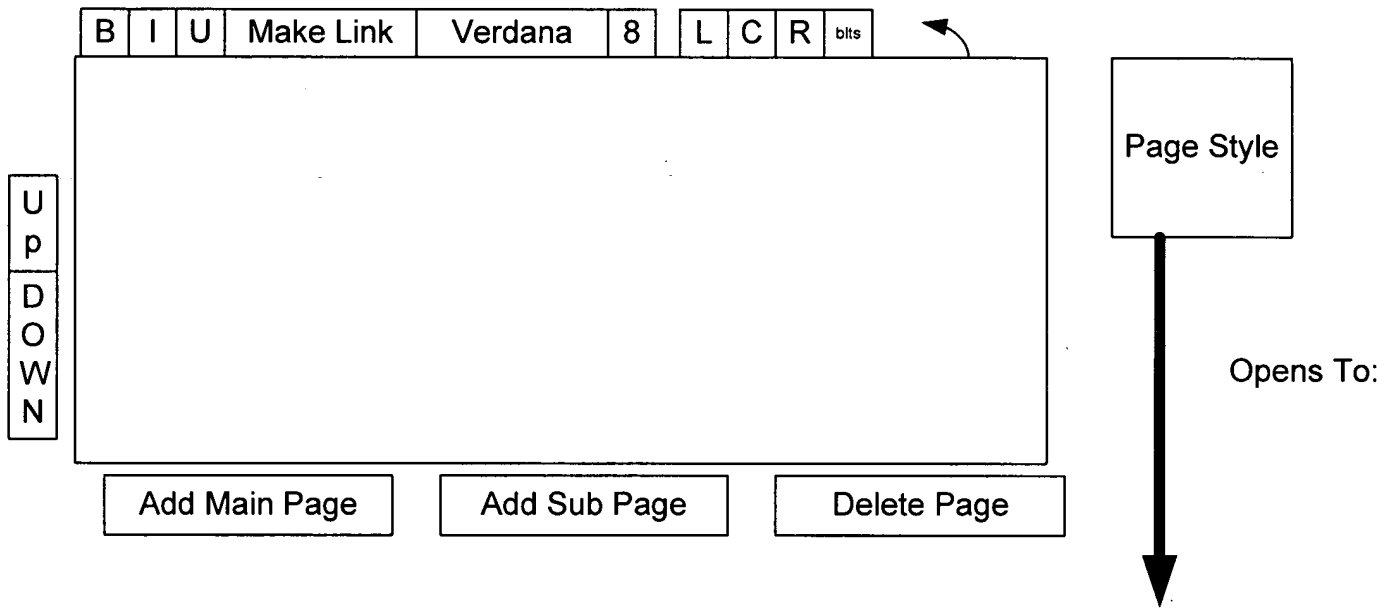
Finish

Main Headline Text

Sub Headline Text 1

Sub Headline Text 2

* Start with the layout matching the number of pages they have selected in their pre-built template; if starting from scratch, start with only one text box like shown



- 1 Txt 1 Image
- 2 Images
- 1 large image
- Text Only

Continue

FIG. 51

Step 4: Graphics



Apply Images To Your Presentations

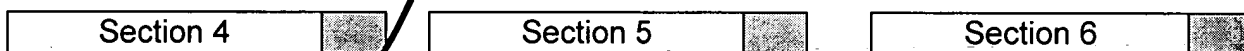
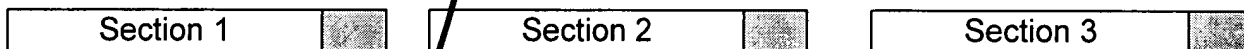
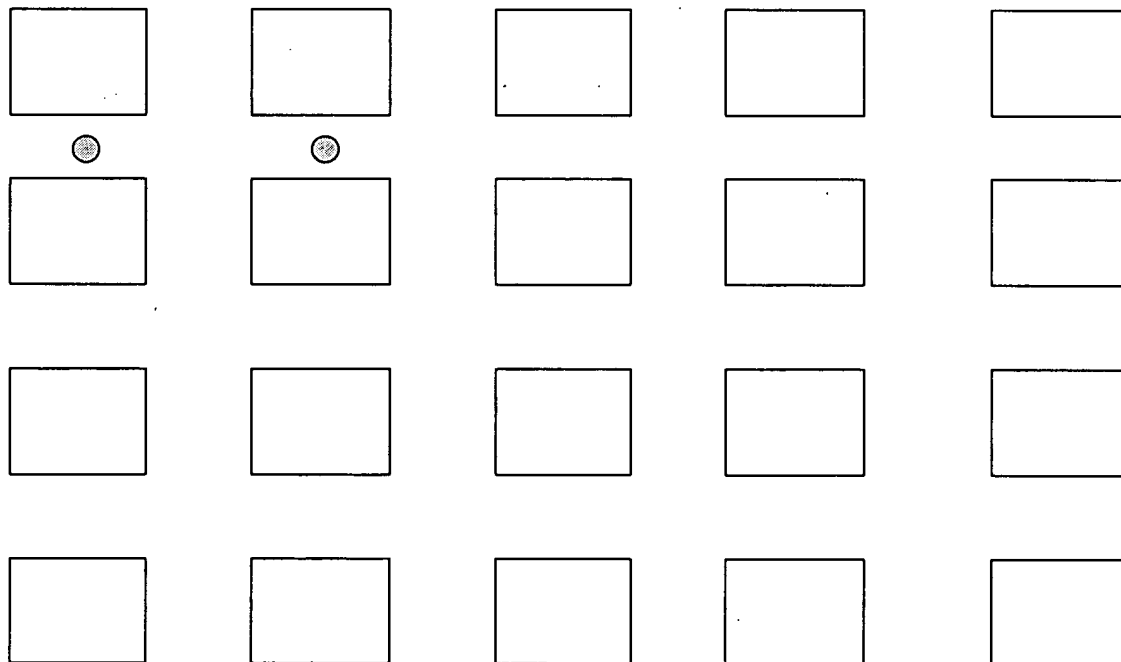


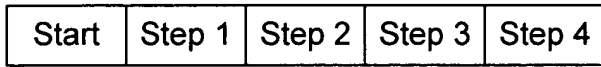
Image Gallery



Continue

FIG. 52

THIS IS WHAT
HAPPENS WHEN
THE ADVANCED
TAB IS CLICKED



Clicking on the
Advanced Tab
Spawns Steps 5
through 8

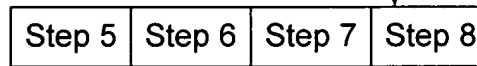


FIG. 53

Step 5: Presentation Playback Control

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Step 5	Step 6	Step 7	Step 8
--------	--------	--------	--------

Finish

Show Playback Progress Timer	Checkbox
Show Viewer Play/Pause Buttons	Checkbox
Show Viewer Back/Next Buttons	Checkbox

Show Graphic Navigation Menus	Checkbox
Activate Auto Advance to Next Page	Checkbox

Welcome	
Show The Contents Of This Page	Checkbox
Show Navigation Button For This Page	Checkbox
Auto Advance To Next Page In: Seconds	_____
Launch Web-Link URL / email Click "Edit" To Add Link.	EDIT

Welcome	
Show The Contents Of This Page	Checkbox
Show Navigation Button For This Page	Checkbox
Auto Advance To Next Page In: Seconds	_____
Launch Web-Link URL / email Click "Edit" To Add Link.	EDIT

F16.54

Step 6: Editorial Control- Team Accounts Only

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Step 5	Step 6	Step 7	Step 8
--------	--------	--------	--------

Finish

Allow changes to project layout	Checkbox
---------------------------------	----------

Allow changes to project style settings	Checkbox
---	----------

Allow changes to navigation settings	Checkbox
--------------------------------------	----------

Allow changes to the headline text	Checkbox
------------------------------------	----------

Allow changes to the headline media	Checkbox
-------------------------------------	----------

Allow changes to the page text	Checkbox
--------------------------------	----------

Allow changes to the page media	Checkbox
---------------------------------	----------

Allow changes to the page playback settings	Checkbox
---	----------

FIG. 55

Step 7: Video

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Step 5	Step 6	Step 7	Step 8
--------	--------	--------	--------

Finish

My Videos	
-----------	--

Add Your Own	
--------------	--

Apply Your Video To Your Presentations

Section 1	
-----------	--

Section 2	
-----------	--

Section 3	
-----------	--

Section 4	
-----------	--

Section 5	
-----------	--

Section 6	
-----------	--

Preview Your Video



Play/Pause/Forward/Back Controls/High/Low Quality Controls

Continue

F16.56

Step 8: Audio Voice Over

Start	Step 1	Step 2	Step 3	Step 4
-------	--------	--------	--------	--------

Step 5	Step 6	Step 7	Step 8	Finish
--------	--------	--------	---------------	--------

My Voice-Overs	<input type="checkbox"/>
----------------	--------------------------

Add Your Own	<input type="checkbox"/>
--------------	--------------------------

Apply Your Voice Over To Your Presentation

Section 1	<input type="checkbox"/>
-----------	--------------------------

Section 2	<input type="checkbox"/>
-----------	--------------------------

Auto Advance to next page in	<input type="checkbox"/>	Seconds
------------------------------	--------------------------	---------

Auto Advance to next page in	<input type="checkbox"/>
------------------------------	--------------------------

Section 3	<input type="checkbox"/>
-----------	--------------------------

Section 4	<input type="checkbox"/>
-----------	--------------------------

Auto Advance to next page in	<input type="checkbox"/>
------------------------------	--------------------------

Auto Advance to next page in	<input type="checkbox"/>
------------------------------	--------------------------

Preview Your Voice Over Cips

Audio Information (length, etc.)

Play/Pause/Forward/Back Controls/High/Low Quality Controls

Continue

F16.57

**This Page is Inserted by IFW Indexing and Scanning
Operations and is not part of the Official Record**

BEST AVAILABLE IMAGES

Defective images within this document are accurate representations of the original documents submitted by the applicant.

Defects in the images include but are not limited to the items checked:

- BLACK BORDERS
- IMAGE CUT OFF AT TOP, BOTTOM OR SIDES
- FADED TEXT OR DRAWING
- BLURRED OR ILLEGIBLE TEXT OR DRAWING
- SKEWED/SLANTED IMAGES
- COLOR OR BLACK AND WHITE PHOTOGRAPHS
- GRAY SCALE DOCUMENTS
- LINES OR MARKS ON ORIGINAL DOCUMENT
- REFERENCE(S) OR EXHIBIT(S) SUBMITTED ARE POOR QUALITY
- OTHER: _____

IMAGES ARE BEST AVAILABLE COPY.

As rescanning these documents will not correct the image problems checked, please do not report these problems to the IFW Image Problem Mailbox.

PATENT APPLICATION SERIAL NO. _____

U.S. DEPARTMENT OF COMMERCE
PATENT AND TRADEMARK OFFICE
FEE RECORD SHEET

04/18/2005 HBERHE 00000036 60671170

01 FC:2005 100.00 OP

PTO-1556
(5/87)

*U.S. Government Printing Office: 2002 — 489-267/60033

BEST AVAILABLE COPY